

Introducing Rental Business Support Pack

March 18, 2024 (revised)

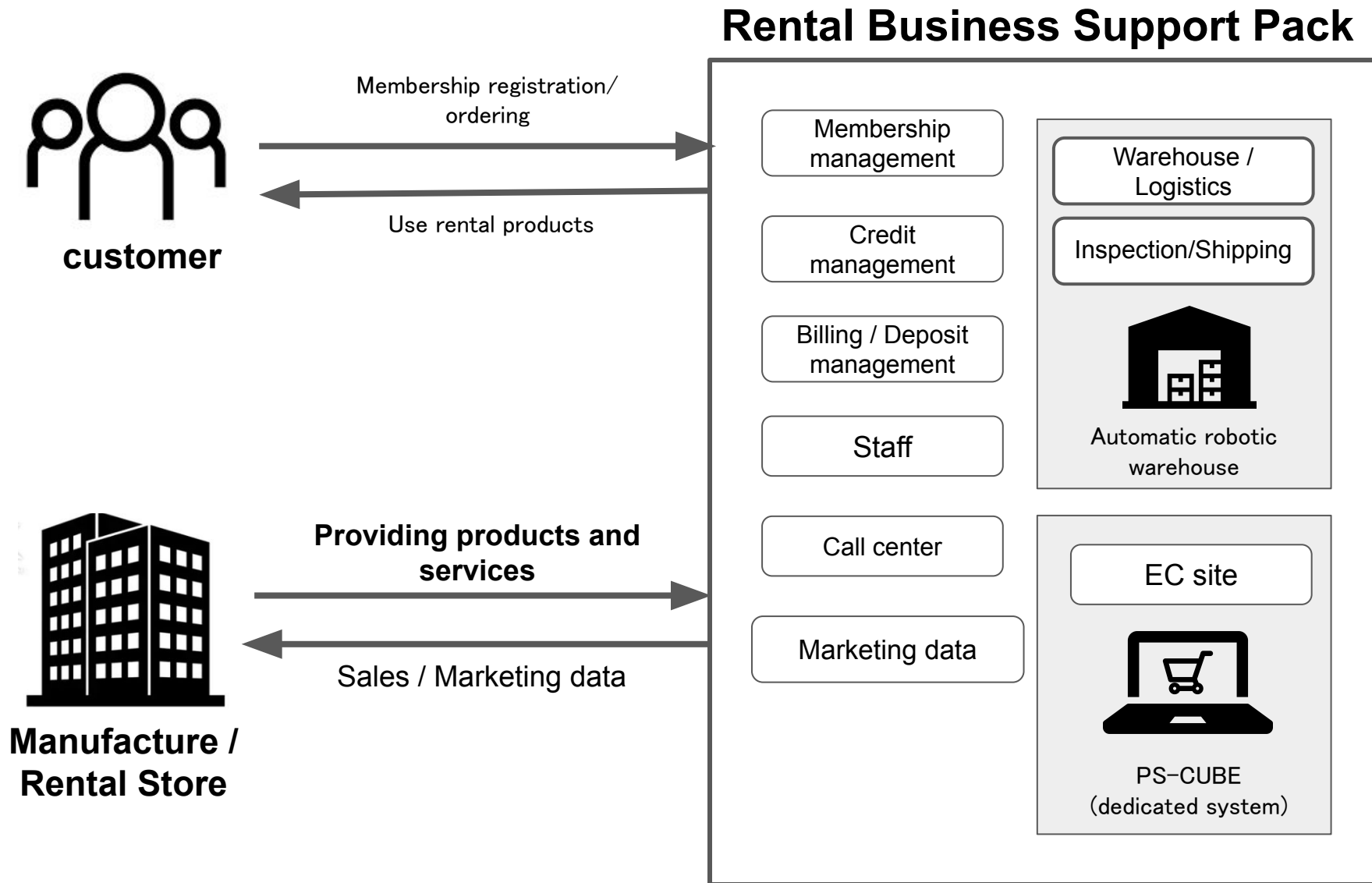
PANDASTUDIO.TV Co., Ltd.



What is Rental Business Support Pack ?



Rental Business Support Pack provides everything you need for starting rental business, just by having your company prepare the product for us.



Role of Rental Business Support Pack



You can start your business right away by providing your own products as rental equipment.

Preparations necessary for rental business	Manufacturer / your company	Rental Business Support Pack (Panda Studio)
 System construction, operation, maintenance		○
 Providing products (equipment)	○	
 Shipping / Inspection staff		○
 Automated robotic warehouse and logistics systems		○
 Inspection function		○
 Call center (Japanese, English, Chinese)		○
 Credit management (Utilization of AI)		○
 Billing and payment management		○

Benefits of Manufacturer / Rental store



1. Basically, you can **start a rental business immediately** by simply providing the product and product information to us.
2. **Panda Studio is in charge of a series of operations** related to the rental business. (Web production, system construction, shipping work, support work, in-store pickup service.) No resources or costs (such as handling, inspection, warehouse costs, etc.) are required.
3. Operates rental business under the name Panda Studio. **Since it is not directly managed by the manufacturer, there is no need to worry about irritating or destroying the existing distribution network.**
4. Rental prices can be changed at any time from the web management screen, making price elasticity (how customers react to price) easy. Test marketing is possible.
5. Easy to compare product specifications and prices with competitors.
6. Acquiring customers who are unable to purchase the product but would like to use it. **Cultivate potential customers.**
7. Trial use → Purchase (Once people use it, you can see how good it is) **Marketing data can be collected.**
8. It is possible to create a new sales model: Rental → Purchase.
9. If a prospective customer does not make a purchase, you can conduct a survey or interview.
10. **You can obtain permanent sales and profits, not just one-time sales and profits.**
11. Repeat customers have a strong tendency to continue using the same products and the same manufacturer, and it is possible to develop products and fans.
12. **Customer feedback (reviews, question emails, chat) about the product is visualized.**
13. It is possible to visualize what products are used in combination and what other companies' products are used.
14. Installment sales + comprehensive personal property insurance can reduce sales and risks.
15. **PandaStudio has already 60,000 excellent rental customers,** you can start rental business to them. More than 85% of our customers are repeat customers.
16. The theft of a customer who passed credit at Panda Studio was reimbursed by Panda Studio.
17. **When the products which the rental role have ended, you can sell them as a second-hand sales.** (Promote used sales through installment sales)
18. Unrivaled distribution network shipped from X Frontier. (Response and collection service from order to delivery) **Best delivery in Japan. With a minimum deadline of 11:00 p.m., delivery will be made to 23 wards in Tokyo the next morning.**

1. The time required to collect product information and research related to purchasing can be significantly reduced.
2. There is no need for preparing initial costs to purchase rental products. It is easy to expand our rental business.
3. The manufacturer discloses detailed product information, development secrets, targeting, and other information.
4. Repair parts and consumables are stably supplied.
5. Directed from the manufacturer's website. (reliability)

Procedures and roles before rental business starts



item	Your company	PANDASTUDIO	SFI leasing	Discussion matters
Deciding on initial equipment to be introduced	◎	○		
Initial cost → Arrival in warehouse	○			
Product registration for EC Site		○		
Initial registration work		○		
Inventory management / Shipping work		○		
Return check		○		
Inspection / maintenance		○		
Repair work	○			
Repair fee payment	○ Procedure		○ Guarantee	Adjustment required
Theft response	○ Procedure		○ Guarantee	Adjustment required
Dealing with payment delays		○		
Seles activities / Advertisement	○	◎		
Server usage / web mentenance		○		
Sales report(web tabulation)		○		
OP:Promotional activities	○	○		Product photography Seminar planning Hands on (trial session) held
<Balance and expenditure (Draft)>				
A Shipping fee	○	○		
B Sales (proportionate profit)	Share the profit excluding shipping costs	Share the profit excluding shipping costs		Adjustment required
C Used sales	70% profit excluding shipping	30% profit excluding shipping		Adjustment required

※The proportional division ratio will be determined according to the division of roles.

Introducing the Rental Management System (PS CUBE)

June 20, 2023



PS CUBE (Rental Management System)



About the management screen (PS CUBE) Portal page (home/top)

PS-CUBE is an original rental management system created by Panda Studio. it also serves as a marketing tool that allows for unified management of equipment, customer information, purchasing, and sales.

All the information necessary for rental is displayed on one screen. You can check the status of shipments on the day, the status of returns, the status of customer center calls, recent sales status, content of communications between employees, number of inquiries (unanswered), call center congestion status, number of returned products, and review response status.

The screenshot displays the PS CUBE management portal page, which is divided into several sections:

- 出荷状況 (Shipping Status):** A table showing shipment counts for various equipment types (e.g., 4000L, 4000C) across different dates.
- 返却個数 (Return Count):** A table showing the number of returns for different equipment types (e.g., 4000L, 4000C) across different dates.
- カスタマーセンター着信状況 (Customer Center Call Status):** A table showing the number of calls received at the customer center for different equipment types (e.g., 4000L, 4000C) across different dates.
- 売上状況その他 (Sales Status Other):** A bar chart showing sales status for different equipment types (e.g., 4000L, 4000C) across different dates. The chart includes a legend for '週間、月間、年間で瞬時に切替が可能' (Switchable between weekly, monthly, and yearly).
- 従業員同士の連絡事項 (Employee Communication Items):** A table listing communication items between employees, including the sender, recipient, and subject.
- その他、お問い合わせ状況、レビュー状況、店頭受け取り状況など確認可能 (Other, Inquiry Status, Review Status, etc. Confirmation Possible):** A table showing various status indicators, such as the number of inquiries, reviews, and store pickup status.

PS CUBE (Rental Management System)



Commodity master page

On the commodity master settings page, the products configured on this screen, such as rental product images, accessory settings, and product descriptions, will be posted on the rental site.

Photos of all accessories are also included. You can also register and share maintenance instructions for each product on this page.

The screenshot shows the '商品登録 商品管理' (Commodity Registration/Management) page in the PS CUBE system. The page is for a JBL EON ONE portable PA system. The left sidebar contains navigation menus for Home, Commodity Management, Commodity List, Commodity Registration, Commodity JAN Code/ASIN Code List, Equipment List, Category Management, Category Replacement, Tag Management, Design Tag Management, Manufacturer Management, Usage Management, Ownership Management, Guarantee Company Management, Price Bulk Update, Price Pattern, Competitive Price Survey, Competitive Company, Supplier List Creation, and Review Management. The main content area is divided into several sections: '商品情報' (Commodity Information) with fields for ID (474), type (Normal), name, JAN code, manufacturer (JBL), and price (¥4,800); '下取り価格' (Trade-in Price), '中古販売価格' (Used Sale Price), '販売価格' (Sales Price), and '通常価格' (Regular Price) sections; 'デポジット金額' (Deposit Amount) with options for individual and corporate deposits; '単体/セット' (Single/Kit) selection; and '商品画像' (Commodity Image) upload area. The right sidebar contains buttons for equipment registration, duplication, rental confirmation, and clearing inventory, along with a QR code and a '基本情報' (Basic Information) section showing inventory counts for various categories. At the bottom, there is a '商品説明' (Commodity Description) section with a rich text editor.

PS CUBE (Rental Management System)



Sales analysis page

Clicking on "Sales Analysis" in the right block of the "Product Page" will display the ranking of simultaneously rented products, including the number of rentals. (Switch the tabs to check who is borrowing the most and the customer ranking.)

As an example, if we look at the things that are often borrowed at the same time as the HXR-NX5R professional camera, the top three items that are often borrowed together are the battery, gun microphone, and tripod. Products that are frequently rented can be rented as a set model with a 10% discount.

PS CUBE バンダスタジオ・レンタル公式サイト

商品ID別ランキング(上位50件)
商品ページにて、「売上分析」を押すと一緒に良く借りられている商品の一覧も表示可能。

同時注文商品ランキング | 顧客ランキング(回数) | 顧客ランキング(回数)

商品ID別 同時注文商品ランキング

回数	商品ID	商品名
1	281回	985 SONY NP-F970 純正バッテリー
2	223回	405 SONY ECM-XM1 ガンマイク
3	166回	804 Libec リーベック RS-250D グラドスプレッダー
4	115回	323 Libec リーベック TH-X ミッドスプレッダー (75.5cm~159cm 4Kg)
5	63回	437 BNCケーブル 50m (5C)
6	58回	454 4K HDMIケーブル 5m
7	53回	436 BNCケーブル 30m (3C/5C)
8	48回	2672 Sachtler Ace M GS 三脚(Ace M/アルミ3段/グラドスプレッダー)
9	48回	1901 Libec リーベック RS-250DM ミッドスプレッダー
10	48回	549 Blackmagic Design Micro Converter SDI to HDMI wPSU (AC付)
11	47回	1881 HDMIケーブル 20m (光ファイバー+HDMI)
12	44回	1317 JVC KENWOOD トランシーバー TPZ-D553MCH 長時間バッテリー【免許不要】【1本ピンクリップ式イヤホンマイク付き】
13	44回	455 HDMIケーブル 10m
14	43回	1902 Libec リーベック TH-Z ミッドスプレッダー (71.5~161.5cm 5Kg)
15	43回	2117 SONY UWP-D21 ワイヤレス・ラベリアマイク (アナログ)
16	39回	937 SanDisk 128GB UHS-I U3 Class10 Extreme PRO 170MB/s V30 SDXCカード
17	36回	1769 BNCケーブル50m【12G-SDI対応】
18	36回	3587 Blackmagic Design Micro Converter SDI to HDMI 3G wPSU (AC付)
19	35回	260 BNCケーブル 10m (3C/5C)
20	34回	837 Roland VC-1-SC
21	33回	261 BNCケーブル 20m (5C)
22	33回	3344 NEEWER ビデオカメラ三脚 ミドルスプレッダー(155cm) 耐荷重6Kg
23	33回	1138 SONY AC-VQ1050 (NP-F970 NP-F960 NP-F770対応充電器)
24	33回	5758 NEEWER ビデオカメラ三脚 ミドルスプレッダー(193cm) 耐荷重15Kg
25	33回	2837 AJA U-TAP SDI (SDI→USB 3.0キャプチャデバイス)
26	33回	526 Panasonic HC-VX985M (4Kビデオカメラ)
27	32回	1213 PROTECH インターカム FD-400A (片耳タイプインターカム DL-500)

基本情報
出荷伝票設定
楽天設定
機材一覧 49件 (在庫有: 32)
オプション商品 10件
SEO設定
レンタル注文履歴 67件
レビュー一覧 19件 (公開: 17 非公開: 0)
販売注文履歴 5件
販売注文個数 計5個
問い合わせ履歴 7件 (対応中: 0 未対応: 0)
関連商品
レンタルサイト

カテゴリ
カテゴリ検索
 ライブ配信・モバイルルーター
 モバイルルーター
 バケット無制限モバイルルーター
 ライブ配信用モバイルルーター
 ZOOM用モバイルルーター
 モバイルルーター
カテゴリの追加・編集

PS CUBE (Rental Management System)



Equipment master page

All items have two attributes: Product ID and equipment ID, and you can check the current status (waiting for shipment, returning, etc.), permanent address (original location), current address, etc. in a list.

PS-CUBE has two unique concepts regarding addresses: ``permanent domicile''(original shelf number) and ``current address'' (Kuroneko, Sagawa Express, the latest location is updated on an in-house system from time to time).

Information such as rental history, ROI (return on investment), repair history, and inquiry history is managed for each piece of equipment.

機材一覧 商品管理

機材ID・商品名

詳細検索

検索 検索結果：65803件が該当しました

ソート順: 更新順

機材ID	管理番号	商品名	ステータス	本籍	現住所	出荷先	出荷ステータス
41621	41621	peipai ウォーターピーリング毛穴ケア一台6 役美顔器	在庫有	日本横浜町本社 H-009	本籍 (2023/01/05 17:29 タマン ソニカ)		
41622	41622	peipai ウォーターピーリング毛穴ケア一台6 役美顔器	在庫有	日本横浜町本社 H-009	日本横浜町本社 出荷作業テーブル (2022/08/09 11:47 マガル ラケス)		
08096	3431	JBL EON ONE ポータブルPAシステム : 店頭 受渡・チャーター便限定商品	在庫有	バンダスタジオ本場1F ス ピーカー付近	本籍 (2023/03/25 17:47 タマン イショリ)	267502	4/26 東京 都 6.8km
08097	3432	JBL EON ONE ポータブルPAシステム : 店頭 受渡・チャーター便限定商品	在庫有	バンダスタジオ本場1F ス ピーカー付近	本籍 (2023/03/25 17:47 タマン イショリ)	267502	4/26 東京 都 6.8km
31179	31179	JBL EON ONE ポータブルPAシステム : 店頭 受渡・チャーター便限定商品	在庫有	バンダスタジオ本場1F ス ピーカー付近	本籍 (2023/03/31 12:07 バラズリ サガル)	262955	4/26 静岡 県 184.6km
31180	31180	JBL EON ONE ポータブルPAシステム : 店頭 受渡・チャーター便限定商品	在庫有	バンダスタジオ本場1F ス ピーカー付近	本籍 (2023/03/31 12:07 バラズリ サガル)	262955	4/26 静岡 県 184.6km
10623	3050	PlayStation VR シューティングコントローラ	在庫有	バンダスタジオ本場2F 029- 5	本場2F		
07461	07461	CFast 2.0 カードリーダー&ライター(USB Type-C接続) CFASTRWU3C	在庫有	バンダスタジオ本場2F 005- 4	バンダスタジオ本場2F 出荷棚 (2023/04/21 12:07 gurung pramila)		
07462	07462	CFast 2.0 カードリーダー&ライター(USB Type-C接続) CFASTRWU3C	在庫有	バンダスタジオ本場2F 005- 4	本籍 (2022/06/06 15:42 サリタンタ)		
08890	0531	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場2F 005- 3	本場2F		
08893	0532	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場2F 005- 3	本場2F		
08894	0533	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場2F 005- 3	本場2F		
08895	0534	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場2F 005- 3	本場2F		
08896	0535	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場2F 005- 3	本場2F		
08917	0515	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場2F 005- 3	本場2F		
08918	2867	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場3F 3階 ロッカー	本場2F		
08919	2868	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場3F 3階 ロッカー	本籍 (2020/10/04 18:56 タマン イショリ)		
08920	2869	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場3F 3階 ロッカー	本場2F		
08921	2870	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場3F 3階 ロッカー	本場2F		
08922	2871	XQDメモリーカードQD-S64E(64GB) 180MB/s	在庫有	バンダスタジオ本場3F 3階 ロッカー	本場2F		

PS CUBE (Rental Management System)



Rental calendar

You can intuitively see which equipment is being rented and when. You can also check the purchase price, remaining warranty period, and profit margin for each equipment ID on this screen.

AI automatically allocates the most suitable equipment ID for the equipment needed for shipping when an order is received.

The screenshot displays the PS CUBE Rental Management System interface. The top navigation bar includes the PS CUBE logo, the site name "パンダスタジオ・レンタル公式サイト", and a user profile for "横井 貴司 Takashi Sakurai". The left sidebar contains various management functions such as Home, Equipment Management, Category Management, and Accounting.

The main content area is titled "商品管理 レンタルカレンダー" (Equipment Management Rental Calendar). It shows a rental calendar for April 2023, titled "機材レンタルスケジュール (HXR-NX5R)". The calendar is a grid where rows represent equipment IDs and columns represent dates. Green cells indicate rental periods. A red box highlights the calendar and a table below it.

Below the calendar, a table provides details for each equipment ID:

機材ID	購入日	保証期間	保証料	レンタル回数	総日数	概算売上	購入価格	粗利益	回収率	ステータス
13470	2019/09/13	---	36681 (8年)	121回	204日	2,632,000円	293,000円	2,339,000円	898.29%	在庫中
18761	2020/07/28	2021-07-27	6385円	9回	148日	1,507,300円	306,738円	1,197,562円	486.64%	在庫中
18762	2020/07/28	2021-07-27	6385円	11回	187日	2,995,000円	306,738円	2,688,262円	966.95%	在庫中
18763	2020/07/28	2021-07-27	6385円	3回	69日	400,000円	306,738円	95,262円	129.14%	その他
19033	2020/08/11	2024-02-16	2915円	8回	191日	2,080,000円	306,738円	1,773,262円	671.54%	在庫中
19034	2020/08/11	2021-08-10	6241円	11回	181日	1,611,800円	306,738円	1,305,062円	520.33%	在庫中
19035	2020/08/11	2021-08-10	6241円	102回	140日	1,262,300円	306,738円	955,562円	407.54%	在庫中
19037	2020/08/11	2021-08-10	6241円	10回	162日	1,303,600円	306,738円	996,862円	420.87%	在庫中
19039	2020/08/11	2021-08-10	6241円	108回	179日	2,527,600円	306,738円	2,217,862円	816.04%	在庫中
19040	2020/08/11	2021-08-10	6241円	8回	134日	1,392,300円	306,738円	1,085,562円	449.01%	在庫中
19041	2020/08/11	2023-08-12	108日	57回	102日	1,724,000円	306,738円	1,414,262円	556.6%	在庫中
19042	2020/08/11	2021-08-10	6241円	104回	187日	2,453,000円	306,738円	2,146,262円	791.96%	在庫中

PS CUBE (Rental Management System)



About customer information (Part 1)

It has a unique customer ID, and all of the customer's actions, such as past order history and content, inquiry content, telephone history, and reviews, are linked and displayed on one page.

Equipped with an emergency stop button (Andon button) to forcefully stop shipments if fraud is suspected.

The screenshot displays the PS CUBE member management interface. The main content area shows the profile of a member named 'MoneyForward Kessai' with a unique ID of 49481. The profile includes fields for member type (法人会員), contact information (MF Kessai 請求書払い), and various status indicators. A sidebar on the left provides navigation options such as 'ホーム', '商品管理', and '会員管理'. On the right side, a red-bordered panel titled 'Digital Andon (緊急停止)' displays order statistics and a 'Send Email' button. At the bottom of the page, a large blue banner with the text '個人情報なので割愛' (Omitting personal information) is visible.

PS CUBE (Rental Management System)



About customer information (Part 2)

Furthermore, PS CUBE manages the customer's actions, such as rental item delivery destination, staff contact details, and telephone history (click to check audio data).

The screenshot displays the PS CUBE web interface for a customer profile. The interface is in Japanese and includes a sidebar menu on the left with various management options. The main content area is divided into several sections, each highlighted with a red border:

- お届け先住所 (Delivery Address):** A form for entering the customer's address. A blue banner indicates that this is personal information and should be handled with care. A button labeled "お届け先住所を追加" (Add Delivery Address) is visible.
- 注文履歴 (Order History):** A table listing orders with columns for order date, order number, purchase amount, status, shipping date, rental period, payment method, and shop memo.
- 履歴を分析 (Analyze History):** A table showing item details with columns for item number, item ID, item name, quantity, and price.
- 問い合わせ履歴 (Inquiry History):** A section indicating that there is no data for this category.
- スタッフ連絡事項 (メモ欄) (Staff Contact Items (Memo)):** A table with columns for staff name, date, comment, and staff name. It contains two entries from staff members Zhangnan and Li Dan.
- 電話履歴 (電話履歴) (Telephone History):** A table with columns for phone number, outgoing status, date, call duration, and total score. It shows one call record.
- レビュー (Reviews):** A section indicating that there is no data for this category.
- 会員変更ログ (Member Change Log):** A table with columns for date, name, and log. It shows a recent update by staff member Zhangnan.

The interface also features a top navigation bar with the PS CUBE logo and a user profile dropdown menu.

PS CUBE (Rental Management System)



Aggregate analysis

If you select the category you want to aggregate (products, individual / corporate ratio, repeat customer rate, purchase amount, etc.), PS CUBE will show aggregate analysis in a few seconds.

The screenshot displays the PS CUBE dashboard for '受注日別集計' (Order Date Summary). The sidebar menu on the left lists various management functions, with '集計分析' (Aggregate Analysis) and its sub-item '受注日別集計' highlighted. The main content area features a '期間別集計' (Period Summary) section with filters for '2023年4月' (April 2023) and a date range from '2019/05/01' to '2022/11/30'. Below this, a line chart shows the 'DB集計時間' (DB Collection Time) in seconds, with a red banner indicating it is '驚きの3.8秒' (Amazing 3.8 seconds). The chart shows a steady increase in collection time over the period. Below the chart is a data table with columns for '期間' (Period), '購入件数' (Purchase Count), '出荷個数' (Shipment Count), '法人' (Corporate), '個人' (Individual), '送料(円)' (Shipping Fee), '補償料(円)' (Insurance Fee), '値引き(円)' (Discount), '法人合計額(円)' (Corporate Total), '個人合計額(円)' (Individual Total), '購入合計(円)' (Purchase Total), and '購入平均(円)' (Purchase Average).

期間	購入件数	出荷個数	法人	個人	送料(円)	補償料(円)	値引き(円)	法人合計額(円)	個人合計額(円)	購入合計(円)	購入平均(円)
2019-05	305	1,116	178	127	1,123	0	▲8,763,804	5,010,075	1,713,268	6,723,343	22,044
2019-06	339	1,396	204	135	5,990	0	▲9,231,860	5,986,322	2,019,404	8,005,726	23,616
2019-07	397	1,504	248	149	1,814	0	▲16,383,771	8,677,578	1,445,649	10,123,227	25,499
2019-08	473	1,745	278	195	38,520	122,248	▲6,956,654	9,791,994	2,415,215	12,207,209	25,808
2019-09	489	2,351	257	232	3,499	675,606	▲5,987,717	7,494,873	2,824,724	10,319,597	21,103
2019-10	620	2,369	343	277	7,074	956,446	▲16,463,484	11,476,940	3,838,306	15,315,246	24,702
2019-11	568	2,378	316	252	15,226	873,003	▲8,747,006	9,424,080	3,398,233	12,822,313	22,574
2019-12	496	1,794	259	237	907	614,912	▲16,356,011	10,484,698	2,683,836	13,168,534	26,549
2020-01	460	1,836	228	232	20,973	597,839	▲4,443,301	5,928,489	2,421,358	8,349,847	18,152
2020-02	555	2,461	254	301	214,500	649,935	▲7,748,440	7,253,282	3,604,235	10,857,517	19,563
2020-03	733	2,734	356	377	315,122	859,018	▲5,372,826	21,084,397	4,301,494	25,385,891	34,633
2020-04	892	2,299	374	518	356,400	1,023,798	▲7,721,399	12,242,159	14,836,861	27,079,020	30,358

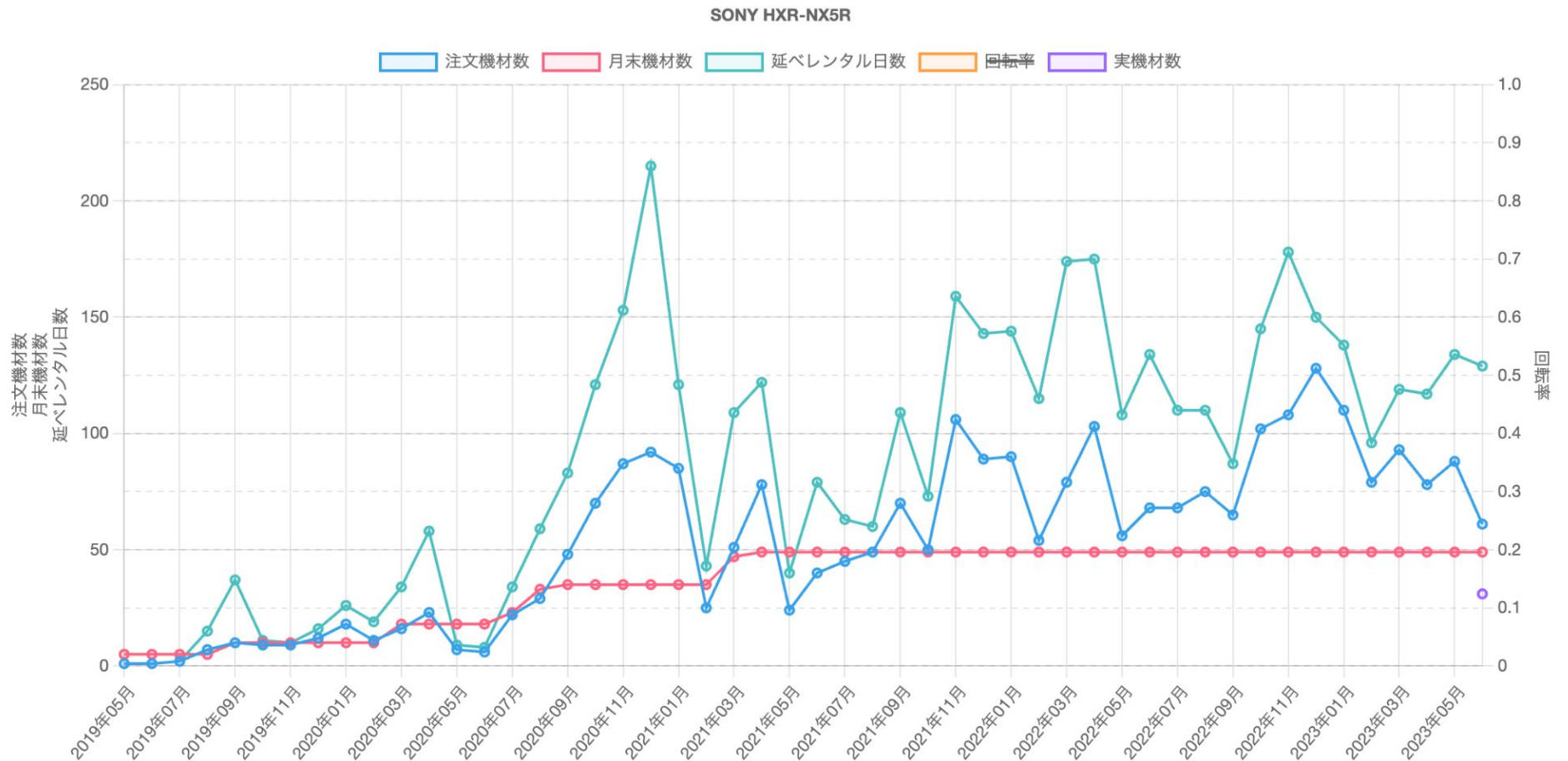
PS CUBE (Rental Management System)



Change in number of orders (Part 1)

Depending on the number of specific products and equipment, you can check whether orders have been received. This can be used as a criterion to determine whether it is better to increase the inventory of equipment or not.

This graph is for the SONY professional camera "NX5R". By increasing inventory (red), the number of orders has also exceeded the number of orders, so it can be judged that it is a success as a rental.

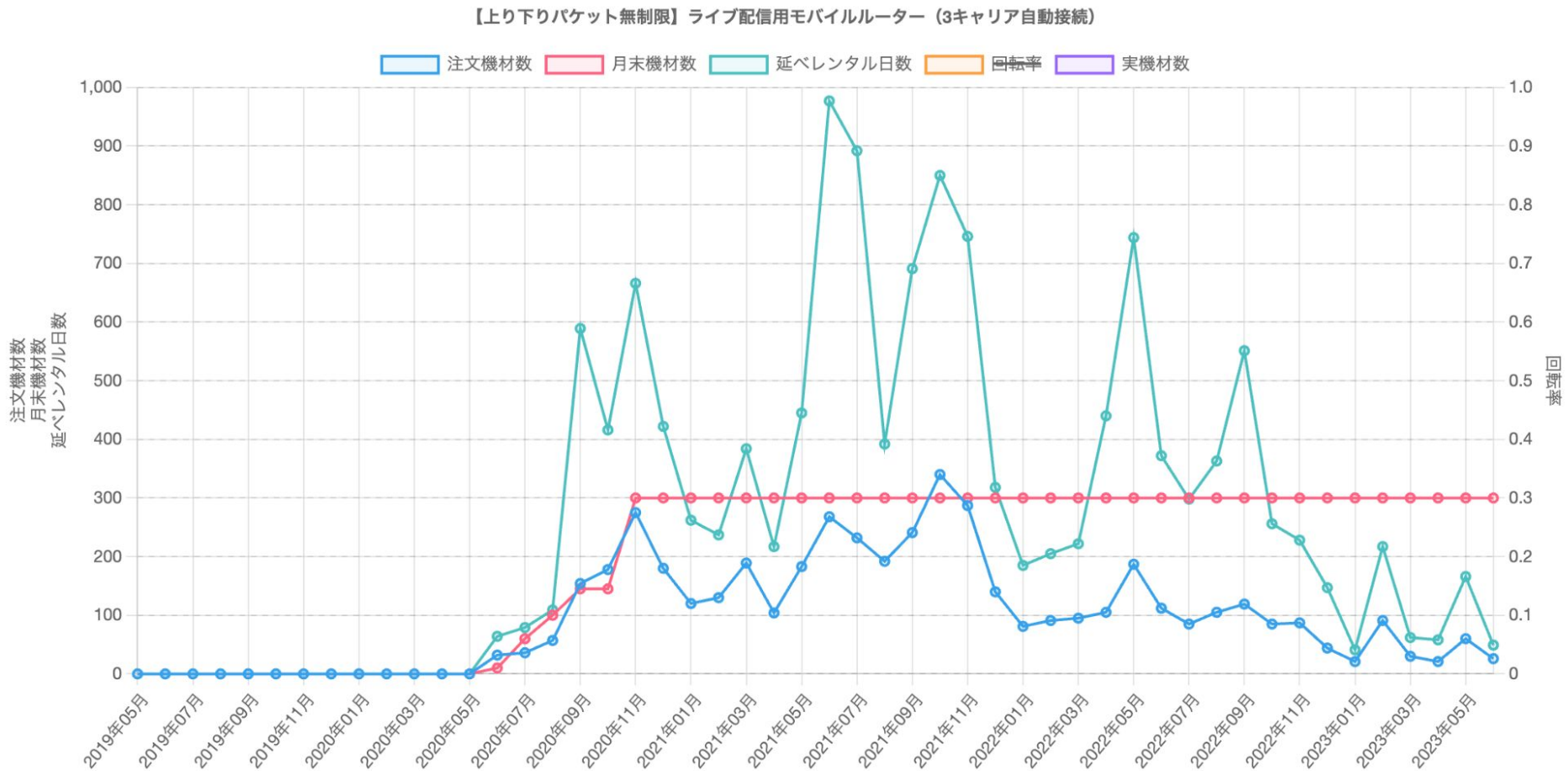


PS CUBE (Rental Management System)



Change in number of orders (Part 2)

This is a mobile router for live streaming that automatically connects to 3 carriers, and as mobile routers compatible with the next generation high standard "5G" will be available for rent from May 2022. The demand for this 4G compatible model will decrease. If you see this trend, you will need to reduce your inventory by selling it as a used item.



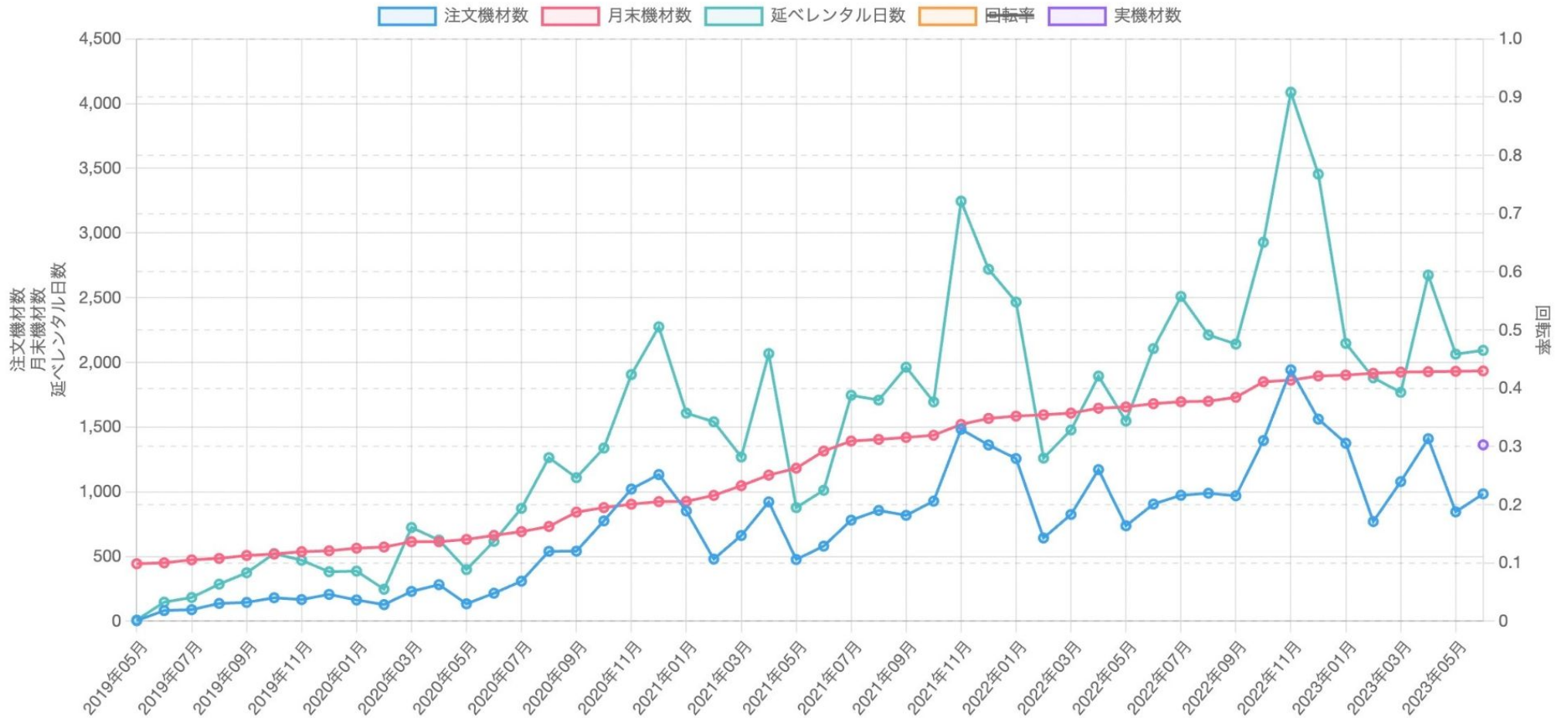
PS CUBE (Rental Management System)



Change in number of orders (Part 3)

You can track not only the individual products listed here, but also the history of the "product categories" themselves. This is an example of "Professional video camera" category. Although the number of orders is small depending on the number of items in stock, the total number of rental days is on the rise. In this case, it may be best to wait and see at this stage.

業務用ビデオカメラ



About demonstration machine (evaluation machine) lending service



When entrusted by a manufacturer, Panda Studio handles the complicated lending process of demonstration machines (evaluation machines) completely on their behalf using the Panda Studio rental system and logistics system.

What you can do is

- **Sales agents can check the number of rental machines in stock and make requests 24 hours a day.**
- **Fastest delivery from X Frontier, an automated robotic warehouse that operates 24 hours a day.**
- You can use **the agency name on the delivery slip** for delivery. (Only Kuroneko Yamato)
- Returns can be accepted using the Kuroneko office name as the return address (without inform the Panda Studio's name to customers).
- **You can decide where to pay the shipping fee** by combining the time of delivery (Pay on Delivery/Cash on Delivery) and the time of return (Cash on Sale/Cash on Delivery).
- **Chartered trucks can be arranged at a low price** even in the suburbs of Tokyo by PS CUBE.
- **You can complete a questionnaire (online) after lending.**

In preparation (under development)

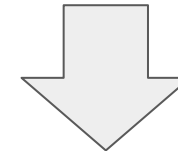
- **Limited number of rental days** (From * days to * days).

Meeting required

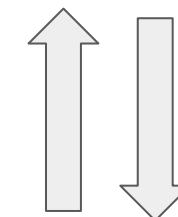
- **We can automatically create and ship optimally sized cardboard boxes with your original logo on them.**



Manufacture



Demonstration machine
(all evaluation machines
left at Panda Studio)



Free rental with
exclusive coupon
code



Agency

Contact information



Akihiro Endo



Jing Cao



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PANDA STUDIO

The logo for Panda Studio is a horizontal rectangular bar with rounded corners. The bar is split vertically: the left half is black with the word "PANDA" in white, and the right half is white with the word "STUDIO" in black. The letters "D" and "O" in "STUDIO" are stylized to resemble panda faces, with small black circles above and below them. The entire logo is centered on a white background.